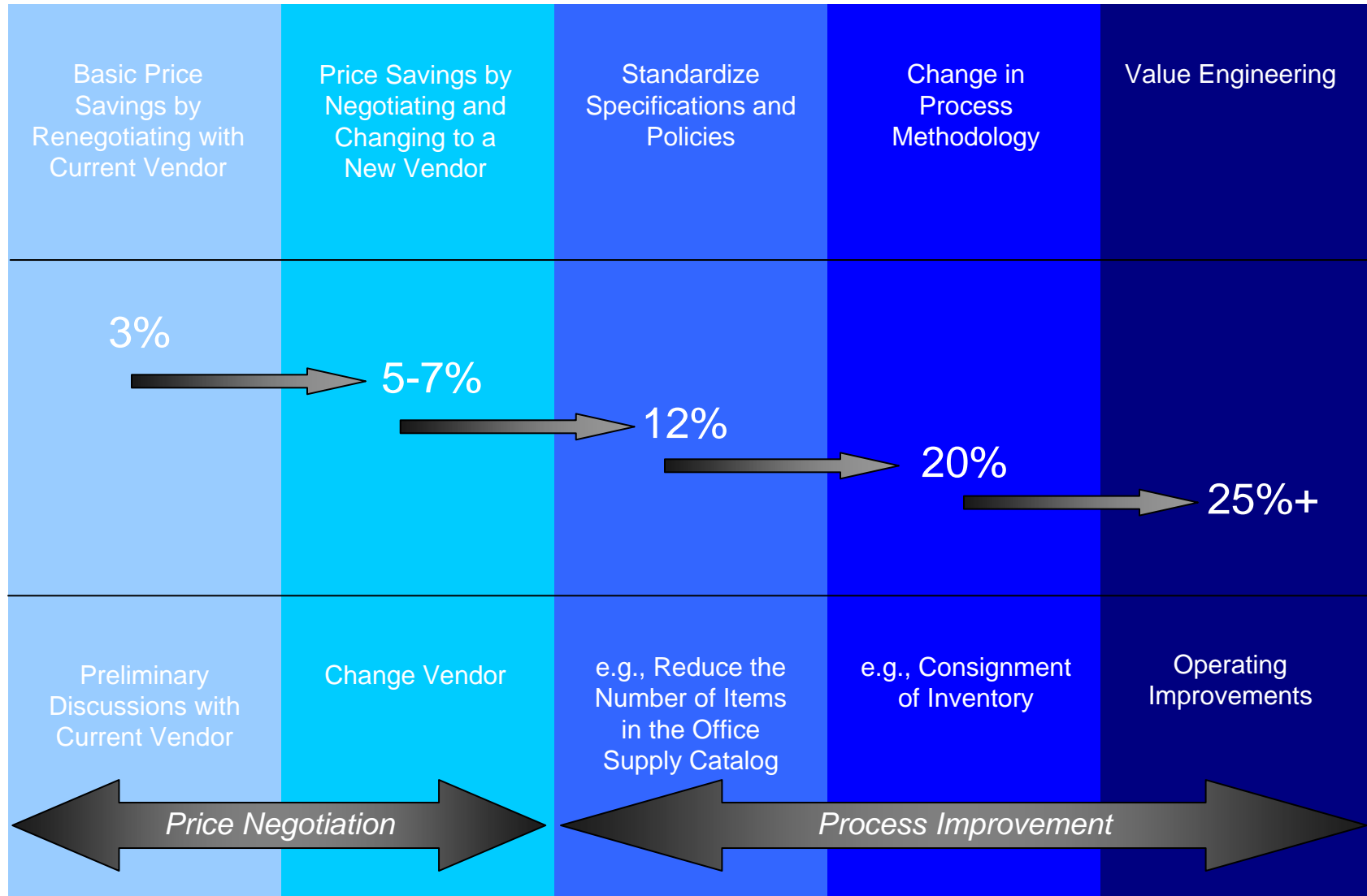
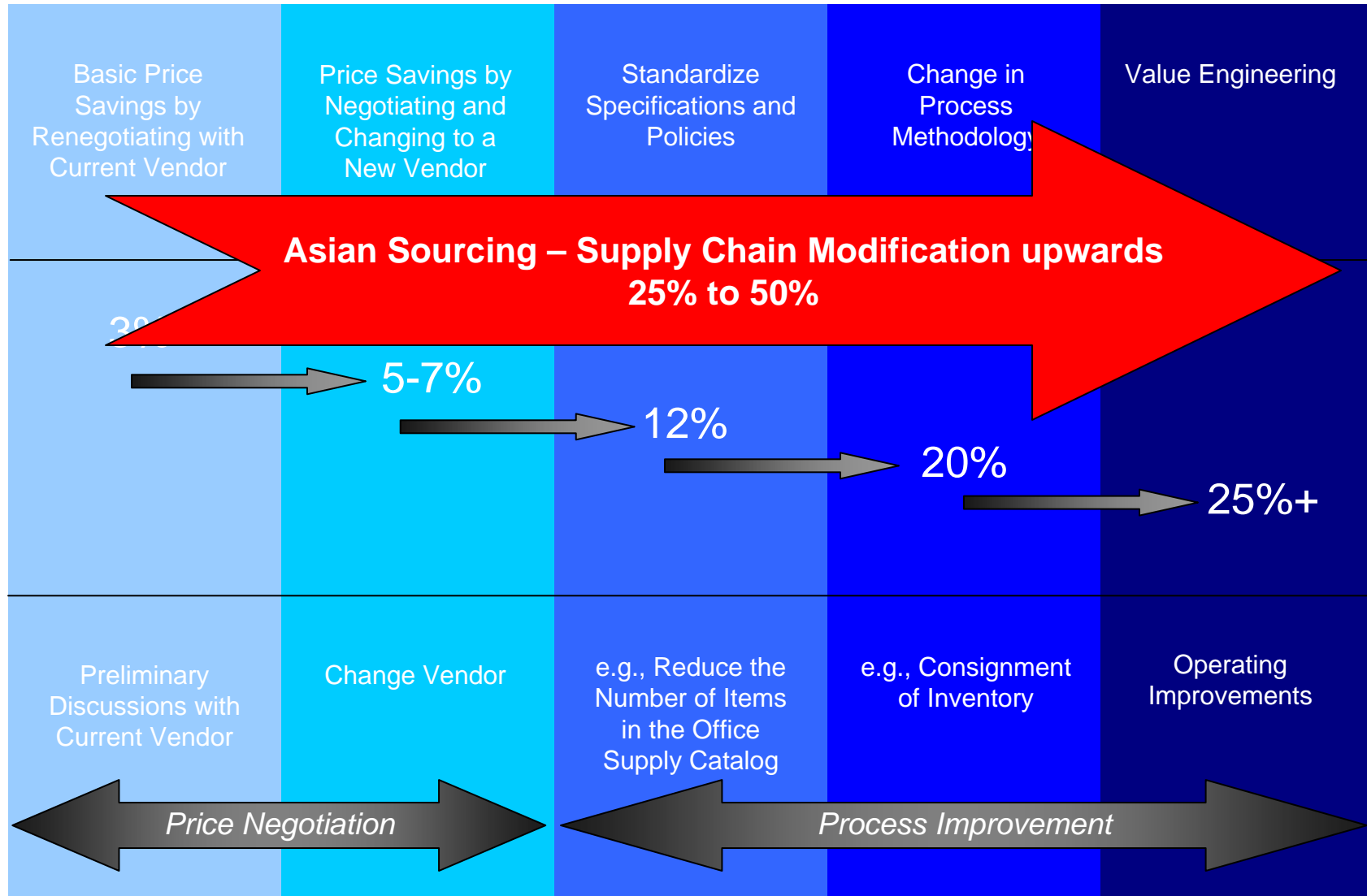


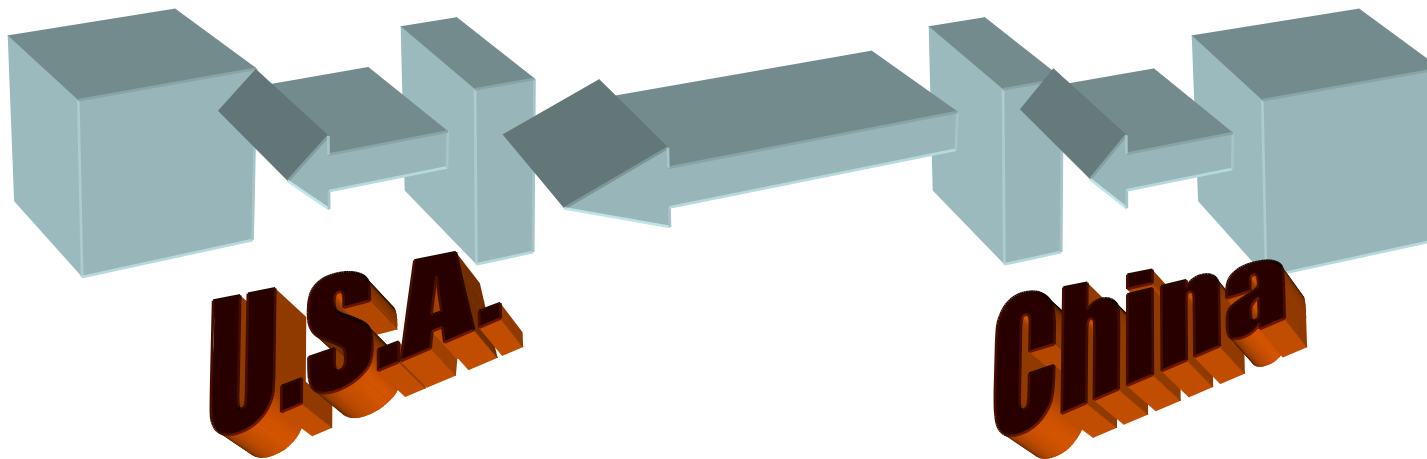
## Five Step Continuous Improvement Process in Procurement



## Supply Chain Continuous Improvement Process



## Current Supply Chain – interfaces / profit takers



## Strategic Supply Chain



## Key Advantages

1. **we know** the manufacturer / supplier
  2. **we can** work with the manufacturer
  3. **we can** manage logistics if we wish
  4. **we can** create partnerships with not to compete's  
and non disclosures
  5. **we can** add value and have...value added
- The supply chain is competitive and cost effective**
-

## **Differentiators**

- a ISO**
  - b top China Brand**
  - c 4000 ton presses**
  - d Fluent In English**
  - e Quoting DDP ie export experience**
  - f Quoting CIF Only**
  - g Quoting fob ONLY**
  - H LABORATORY**
  - I AUTOMATION**
  - j Signed Non Disclosure Agreement**
  - k Signed Not to Compete**
-